

Location: Remote in Alberta and British Columbia

Regional Engineering Growth Engineer

We are looking for a skilled Professional Engineer with at least five (5) years of experience and a passion for developing and maintaining strong customer relationships. The preferred candidate will have extensive experience in one or more of the following:

- Building Construction or Construction Engineering Management
- Food Processing or Manufacturing Plant Reliability Engineering

In this role, you will identify and develop new business opportunities in Alberta and the BC Interior including generating leads and building strong client relationships. This is a hybrid sales and technical position, as the engineer is expected to be a full contributing member of the integrated building design team, guiding projects through the design process to ensure customer requirements are fully implemented, and overseeing construction and commissioning.

The role offers the opportunity to work from home, allowing you to manage your territory remotely with the autonomy to shape your schedule. You will enjoy a balance of on-the-road client visits and remote work with ample support from our large team at our head office. This position provides the freedom to plan your days strategically, to ensure a strong work/life balance.

KEY RESPONSIBILITIES

- Identify potential clients and new business opportunities in the food processing, manufacturing, and construction sectors.
- Build and maintain strong, trusting relationships with new and existing clients, serving as a technical resource and advisor.
- Participate in design, construction oversight including site visits, and commissioning for buildings and building systems.
- Present DGH's sustainability solutions to prospective clients and demonstrate the benefits for operational efficiency and environmental impact.
- Stay current with industry trends, technologies, and regulatory requirements to effectively guide and advise clients.
- Support the team in building DGH's reputation and expanding our influence within target markets.
- Travel throughout the sales region as required.

QUALIFICATIONS

- Bachelor degree in Engineering (Civil, Mechanical, Bio Systems, or related field) with a strong focus on building systems and/or construction.
- Eligible to register as a P.Eng. in Alberta and British Columbia
- At least 5 years of experience in building engineering.
- Strong interpersonal skills with a demonstrated ability to build client relationships and influence decision-making.
- Experience in customer relations, sales identification, and lead generation within technical fields.
- Willingness to travel to client sites and engage directly with customers to understand and address their needs.
- Must possess a valid driver's license for passenger vehicle.

Submit Resume:

hr@dghengineering.com

Please send resume in **PDF file format**. While we thank all applicants for their interest, only those selected for an interview will be contacted.

Why DGH? Find out at:

[DGH Engineering Ltd.: Posts | LinkedIn](#)

www.dghengineering.com/careers/

COMPENSATION

Compensation will include salary and performance bonuses along with comprehensive employment benefits. Final compensation will depend on experience and location, but is expected to be in the range of \$145,000 to \$180,000.